

**STANDARD TERMS AND CONDITIONS OF
SALE OF PLANT MATERIAL**

APPLICATION: The terms, conditions, limitations, disclaimers and prices set out in this document apply to the purchase and sale of all PICO plant material, including, without limitation, budwood, scion wood and seeds. Some of PICO's plant material may be protected under Canadian or international plant breeders' rights, plant patent laws, trademark or other intellectual property laws. Customers wishing to purchase such plant material may be required to pay royalties and comply with provisions in this document relating to royalty bearing plant material.

ORDER PROCESS: Customer must provide a valid VISA or MasterCard credit card number to PICO before an order is processed. Customer must pay by cheque or credit card a deposit equal to 25% of the royalties payable on royalty bearing plant material. PICO may require a deposit on non-royalty bearing plant material. Deposits will be non-refundable if customer fails to take delivery of an order or fails to give PICO written notice of cancellation of an order at least 15 days before the estimated delivery date. The minimum charge per order, before taxes, is \$50.00. Labour intensive orders may be subject to an hourly rate charge of \$75.00 per hour.

PAYMENT: PICO's terms of payment are net 30 days from the date of invoice. Interest is charged on overdue accounts at the rate of 12.68% per annum calculated and compounded monthly from the due date until the date of payment. PICO reserves the right to process an overdue account and outstanding interest, if any, on customer's credit card. PICO will not provide plant material to any customer whose account is overdue. Customers not in good standing with PICO will be required to prepay all orders. Orders shipped to the US are payable in US funds. All orders including royalties, if any, are subject to GST.

CLAIMS: PICO will, at customer's option, credit or refund the cost of, or, where sufficient plant material is available, replace any plant material of unsatisfactory condition or quantity, provided that (a) customer notifies PICO in writing within seven (7) days of receipt of budwood or within six (6) months of receipt of scion wood or seeds and (b) the quality or condition is personally inspected and verified in writing by an accredited horticultural specialist, packing house fieldman or PICO representative. PICO will not consider any claim for plant material that has been processed, propagated, planted, modified, or improperly stored. PICO's maximum liability to customer is limited to the

purchase price of the plant material.

WARRANTY DISCLAIMER: PICO makes no express or implied warranties of any kind in connection with plant material sold by PICO, and specifically, PICO makes no warranty, express or implied, as to trueness to variety or type, performance, productivity, merchantability, freedom from virus, virus like agents or genetic abnormalities of any such plant material. This disclaimer also applies to plant materials that originated with PICO if they are sold or re-conveyed by customer in any way to a third party. It is customer's sole responsibility to make known to a third party purchaser the disclaimers and limitations of liability set out in this document. Customers acknowledge that all plant material is provided by PICO "as is" with all desirable characteristics and faults. Customer is solely responsible for determining the suitability of the plant material for any particular purpose, and for propagating and handling the material so that it may reach its greatest potential.

LIMITATION OF LIABILITY: Except as expressly provided herein, PICO shall not be liable for any incidental, special, punitive, consequential or other direct or indirect, damages, foreseeable or unforeseeable, suffered by customer or any third party purchaser from customer or its or their employees, servants or agents or any other person arising out of or in connection with the sale of plant material by PICO to customer.

CANCELLATIONS: PICO reserves the right to apply a cancellation charge for any orders cancelled by customer less than 15 days before the estimated delivery date.

SHIPPING: All plant material is shipped at customer's risk and expense. Customer is responsible for payment of all shipping costs, including, without limitation, packing materials, special packaging requirements, inspection fees, phytosanitary inspection certificates, customs costs, import duties and changes, brokerage fees and transportation and delivery charges (by courier, bus, etc.). Customer will reimburse PICO for any such expenses incurred by PICO to ensure efficient processing and shipment of plant material.

RECEIPT & ACCEPTANCE OF SHIPMENTS: Due to the perishable nature of plant material, customer should carefully inspect all shipments immediately upon arrival and promptly place the plant material in proper storage to maintain freshness.

PICO PRICE LIST*

BUDWOOD CUTTING CHARGES:

(T-budding / Chip Budding—10 buds per stick)

100—1000	\$0.30 per bud
1,001—29,999	\$0.20 per bud
30,000 plus	\$0.18 per bud

SCIONWOOD CUTTING CHARGES:

(Field / Bench Grafting—3 scions per stick)

0-500	\$0.30 per scion
500 plus	\$0.25 per scion

SEED CHARGES:

Antonovka (apple)	\$60.00/lb
Other	\$0.10 per seed

Please note the following:

- *Minimum charge per order before taxes-\$50.00
- *Labour intensive special orders are subject to a higher minimum charge.
- *Handling charges will apply to special packaging requirements (coolers, ice, etc).
- *Interest charges on overdue accounts @ 12.68% per annum calculated monthly.

SUGGESTED ORDERING DATES:

WINTER/SPRING SCION WOOD SEASON
November to January

SUMMER/FALL BUDWOOD
April to July

**THE BUYER ACKNOWLEDGES THAT BY
ACCEPTANCE OF THE PLANT MATERIAL THE
LIMITATIONS AND DISCLAIMERS HEREIN
DESCRIBED ARE THE CONDITIONS OF SALE
BETWEEN BUYER AND SELLER.**



BUDWOOD

&

SCIONWOOD

CATALOGUE

**OKANAGAN
PLANT IMPROVEMENT
CORPORATION**

Administration and Orchard

PO Box 6000

4200 Hwy 97 (Pacific Agri-Food Research Center)

Summerland, BC V0H 1Z0

Main Phone: 250-404-0088

To order by phone: 250-494-5157

To order by fax: 250-494-7472

To order by email: info@picocorp.com

Website: www.picocorp.com

APPLES	Red Melba
8S6923 (Aurora Golden Gala™) *	Scarlet
Akane	Scarlet Sentinel™
Ambrosia™*	Scotia
Battleford	Sekai-ichi (World #1)
Belle de Boskoop (green & red)	September Ruby
Bemali	Shamrock
Blushing Golden	Shizuka
Braeburn	Silken™*
Hilliwell (Hidala™) *	Sinta
Bramley's Seedling	SPA 440 (Nicola™) *
Brock	Spartan
Chinook™*	Spartan Summerland Spur
Civni (Reubens™)	Spigold
Collet	State Fair
Coromandel Red	Sumac
Cox's Orange Pippin	Summerred
Creston™*	Sunrise
Cripps Pink (Pink Lady®) *	Sweet Sixteen
Criterion	Takane
Delbardestivale	Tsugaru
Dexter	Vista Bella
Discovery	Wealthy
Eistar	Westland
Empire	Wijcik
Freedom	Winter Banana
Fuji	Wolf River
BC #2	Yellow Transparent
Beni Shogun	CIDER APPLES
Kiku@8	Bulmer's Norman
Nagafu # 2	Burgundy
Rakuraku	Calville Blanc
Gala	Esopus Spitzenberg
Davison™ *	Muscadet/De Dieppe
Galaxy™*	Porters Perfection
Royal	Winesap
Ginger Gold™ *	CRAB APPLES
Golden Alberta™	Almey
Golden Delicious	Amisk
Gibson (Smoothie®)	M.baccata
B-Shay	columnaris
Starkspur	rosthern
Golden Russet	nertchinsk
Golden Sentinel™ *	Candied Apple
Goldsmith	Chestnut
Goodland	Crab No.3™
Granny Smith (reg)	Crab No.5™
Gravenstein	Coben
Hac 10	Columbia
Haralson	Dartmouth
Harcourt	Dolgo
Hawaii	Echtermeyer
Heyer 12	M.floribunda
Hokuto	M.floribunda rosea
Honeycrisp™ *	Garry
Honeygold	M. hupehensis
Huaguang	Hyslop
Huashuai	John Downie
Idared	Kerr
Iwakami	Liset
Joburn	Makamik
Jonagold (Wilmuta)	Manchurian
Jonagored	Pioneer Scarlet
Jonamac	Purple Wave
Kestrel	Profusion
Kogitsu	Radiant
Korallo	Red Splendor
Korona	Rescue
Liberty	Royalty
Lodi	Rudolph
Marubakido	Selkirk
McIntosh	Simpson
Blackmack	Spring Snow
Macspur	Thunderchild
Marshall McIntosh	White Angel
Summerland Red	White Star
Melrose	Winter Gold
Mutsu	PLUMS
Nebuta	Abundance
Newtown	Barraca
Norbil #1 & 2	Bluffe
Norhey Improved	Broadshaw
Norjus	Brookgold
Norland	Brookred
Northern Spy	Burbank
Nova EasyGro	Damson
Novamac	Early Crimea
Nova Red	Early Golden
Obra Gala *	Early Italian
Orin	Formosa
Parkland	Friar
Patterson	Krikon Damson
Pinova	Late Italian
Pioneer Mac™ *	Maple Leaf
Priam	Merton
Quinte	Oneida
Red Delicious	Ozark Premier
Ace	Peachplum
Bisbee	
Oregon Spur	
Red Chief	

President	Fairhaven
Pitstin	Glohaven
Red June	Harbelle
Santa Rosa	Harbinger
Toka	Harbrite
Waneta	Harcrest
Yakima	Hardired
CHERRIES (ISOUR)	Harrow Diamond
Cigany 7	J.H. Hale
Cigany C404	Madison
Crisana 15/10	Newhaven
Early Richmond	Paul Friday Series™
English Morello IR93	PF - 1™ *
Erdi Botermo	PF - 7™ *
Meteor	PF - 12™ *
Montmorency	Redglobe
North Star	Redtop
Pandy 279	Redhaven
Pandy BB119	Redkist
Schattenmorello	Redskin
Ujfehertoi Furtos	Reliance
CHERRIES (SWEET)	Scarlet O'Hara™ * (white flesh)
13N0770 (Stardust™) *	Sha Zi Zao Sheng
13S2009 (Staccato®) *	Springold
13S2101 (Sovereign™) *	Stellar Series
Compact Lambert	Blushingstar™ *
Compact Stella	Risingstar™ *
Compact Van	Tennessee Natural
Cryall's Seedling	Velvet
Dawson	Veteran
Guigne d'Annonay	White Lady (white flesh)
Hedelingen	Zin Dai Jiu Bao
Knight's Bigareau	NECTARINES
Kootenay Bay Lambert	Crimson Gold
Lambert	Fantasia
Lapins	Firebite
Rainier	Hardired
Salmo	Redgold
Sam	Stark EarliBlaze
Sandra Rose™ *	PEARS
Santina™*	Abate Fetele
Schneider's Spate Knorpelkirsche	Aristocrate
Skeena™*	Aurora
Sonnet™*	Barlett
Sparkle	Benita
SPC 103 (Sentennial™) *	Beurre d'Anjou
Stella	Bosc
Summit	Butira Precoce Morettini
Sumiela (Satin™) *	Butira Rosata Morettini
Sumiela (Sonata™) *	Clapp's Favorite
Sumnue (Cristalina™) *	Concorde™*
Sumpaca (Celeste™) *	Conference
Sumste (Samba™) *	Doyenne du Comice
Sweetheart™	Earlbrite
Sylvia	Flemish Beauty
Symphony™*	Golden Spice
Van	Hardy
Venus	Harrow Delight
Vernon	Harvest Queen
Viva	Jules D'Airolles
CHERRIES (FLOWERING)	Maxine
Accolade	Napoca
Dropmore	Old Home
Kwanzan	Packham's Triumph
Shirofugen	Red Clapp's Favorite (Kalle)
Shubert Chokecherry	Red Sensation Bartlett
Shirotae	Regal Red Comice
Ulkon	Reimer Red
APRICOTS	Russet Bartlett
Benmore™	Seckel
Blenheim	Spartlet
Early Blenheim	Summercrisp
Gabriel™	Taylors Gold™ *
Goldcot	ASIAN PEARS
Goldrich	(Limited Supply)
Harcot	Ar-Ri-Rang
Hargrand	Chojuro
Harayne	Doitsu
Harogem	Hokuno 4
Haval	Hosui
Mascot™ *	Mishirasu
Moorpark	Nijisseiki (20th Century)
Pavlot	Nitaka
Perfection	Ping Guo Li
Rival	Seigyoku
Skaha	Seuri
Sundrop	Ya Li
Sun Glo	SEEDS
Tilton	Antonovka (apple)
Veecot	A-Cherry (cherry)
Velvagio	Bailey (peach)
Vivagold	Chui Lum Tao (peach)
Vulcan™ *	Siberian 'C' (peach)
PEACHES	Tennessee Natural (peach)
An Nong Juicy (white flesh)	Tzim Pee Tao (peach)
Blake	Zin Dai Jiu Bao (peach)
Coconut Ice™ *	Hegghith (apricot)
Cresthaven	Old Home (pear)
Earliglo	
Early Red Free	

Note: Apple & pear seed only available with advance notice.