

**STANDARD TERMS AND CONDITIONS OF
SALE OF PLANT MATERIAL**

APPLICATION: The terms, conditions, limitations, disclaimers and prices set out in this document apply to the purchase and sale of all PICO plant material, including, without limitation, budwood, scion wood and seeds. Some of PICO's plant material may be protected under Canadian or international plant breeders' rights, plant patent laws, trademark or other intellectual property laws. Customers wishing to purchase such plant material may be required to pay royalties and comply with provisions in this document relating to royalty bearing plant material.

ORDER PROCESS: Customer must provide a valid VISA or MasterCard credit card number to PICO before an order is processed. Customer must pay by cheque or credit card a deposit equal to 25% of the royalties payable on royalty bearing plant material. PICO may require a deposit on non-royalty bearing plant material. Deposits will be non-refundable if customer fails to take delivery of an order or fails to give PICO written notice of cancellation of an order at least 15 days before the estimated delivery date. The minimum charge per order, before taxes, is \$50.00. Labour intensive orders may be subject to an hourly rate charge of \$75.00 per hour.

PAYMENT: PICO's terms of payment are net 30 days from the date of invoice. Interest is charged on overdue accounts at the rate of 12.68% per annum calculated and compounded monthly from the due date until the date of payment. PICO reserves the right to process an overdue account and outstanding interest, if any, on customer's credit card. PICO will not provide plant material to any customer whose account is overdue. Customers not in good standing with PICO will be required to prepay all orders. Orders shipped to the US are payable in US funds. All orders including royalties, if any, are subject to GST.

CLAIMS: PICO will, at customer's option, credit or refund the cost of, or, where sufficient plant material is available, replace any plant material of unsatisfactory condition or quantity, provided that (a) customer notifies PICO in writing within seven (7) days of receipt of budwood or within six (6) months of receipt of scion wood or seeds and (b) the quality or condition is personally inspected and verified in writing by an accredited horticultural specialist, packing house fieldman or PICO representative. PICO will not consider any claim for plant material that has been processed, propagated, planted, modified, or improperly stored. PICO's maximum liability to customer is limited to the

purchase price of the plant material.

WARRANTY DISCLAIMER: PICO makes no express or implied warranties of any kind in connection with plant material sold by PICO, and specifically, PICO makes no warranty, express or implied, as to trueness to variety or type, performance, productivity, merchantability, freedom from virus, virus like agents or genetic abnormalities of any such plant material. This disclaimer also applies to plant materials that originated with PICO if they are sold or re-conveyed by customer in any way to a third party. It is customer's sole responsibility to make known to a third party purchaser the disclaimers and limitations of liability set out in this document. Customers acknowledge that all plant material is provided by PICO "as is" with all desirable characteristics and faults. Customer is solely responsible for determining the suitability of the plant material for any particular purpose, and for propagating and handling the material so that it may reach its greatest potential.

LIMITATION OF LIABILITY: Except as expressly provided herein, PICO shall not be liable for any incidental, special, punitive, consequential or other direct or indirect, damages, foreseeable or unforeseeable, suffered by customer or any third party purchaser from customer or its or their employees, servants or agents or any other person arising out of or in connection with the sale of plant material by PICO to customer.

CANCELLATIONS: PICO reserves the right to apply a cancellation charge for any orders cancelled by customer less than 15 days before the estimated delivery date.

SHIPPING: All plant material is shipped at customer's risk and expense. Customer is responsible for payment of all shipping costs, including, without limitation, packing materials, special packaging requirements, inspection fees, phytosanitary inspection certificates, customs costs, import duties and changes, brokerage fees and transportation and delivery charges (by courier, bus, etc.). Customer will reimburse PICO for any such expenses incurred by PICO to ensure efficient processing and shipment of plant material.

RECEIPT & ACCEPTANCE OF SHIPMENTS: Due to the perishable nature of plant material, customer should carefully inspect all shipments immediately upon arrival and promptly place the plant material in proper storage to maintain freshness.

PICO PRICE LIST*

BUDWOOD CUTTING CHARGES:

(T-budding / Chip Budding—10 buds per stick)

100—1000	\$0.30 per bud
1,001—29,999	\$0.20 per bud
30,000 plus	\$0.18 per bud

SCIONWOOD CUTTING CHARGES:

(Field / Bench Grafting—3 scions per stick)

0-500	\$0.30 per scion
500 plus	\$0.25 per scion

SEED CHARGES:

All Quantities \$0.10 per seed

Please note the following:

*Minimum charge per order before taxes-\$50.00

*Labour intensive special orders are subject to a higher minimum charge.

*Handling charges will apply to special packaging requirements (coolers, ice, etc).

*Interest charges on overdue accounts @ 12.68% per annum calculated monthly.

SUGGESTED ORDERING DATES:

WINTER/SPRING SCION WOOD SEASON
November to January

SUMMER/FALL BUDWOOD
April to July

**THE BUYER ACKNOWLEDGES THAT BY
ACCEPTANCE OF THE PLANT MATERIAL THE
LIMITATIONS AND DISCLAIMERS HEREIN
DESCRIBED ARE THE CONDITIONS OF SALE
BETWEEN BUYER AND SELLER.**



BUDWOOD



SCIONWOOD

CATALOGUE

**OKANAGAN
PLANT IMPROVEMENT
CORPORATION**

Administration and Orchard
PO Box 6000
4200 Hwy 97 (Pacific Agri-Food Research Center)
Summerland, BC V0H 1Z0
Main Phone: 250-404-0088

To order by phone: 250-494-5157
To order by fax: 250-494-7472
To order by email: info@picocorp.com
Website: www.picocorp.com

* **ROYALTY VARIETIES** — Subject to royalty charges / Grower Agreement required. Varieties (in blue) sold only in Canada (May also be available from US Nurseries) (International Clients—please check with local nurseries for availability).

APPLES

856923 (Aurora Golden Gala TM) *
 Akane
 Ambrosia TM *
 Battlford
 Belle de Boskoop (green & red)
 Bemali
 Beni Shogun
 Blushing Golden
 Braeburn
 Hiliwell (Hidata TM) *
 Bramley's Seedling
 Brock
 Chinook TM *
 Civni (Reubens TM)
 Collet
 Coromandel Red
 Cox's Orange Pippin
 Creston TM *
 Cripps Pink (Pink Lady®) *
 Criterion
 Delbardestivale®
 Dexter
 Discovery
 Eistar
 Empire
 Freedom
 Fuji
 BC #2
 Beni Shogun
 Kiku® 8
 Nagatu # 2 & #6
 Rakuraku
 Gala
 Davison TM *
 Galaxy TM *
 Royal
 Ginger Gold TM *
 Golden Alberta TM *
 Golden Delicious
 Gibson (Smoothee®)
 B-Shay
 Starkspur
 Golden Russet
 Golden Sentinel TM *
 Goldsmith
 Goodland
 Granny Smith (reg)
 ravenstein
 Hac 10
 Haralson
 Harcourt
 Hawaii
 Heyer 12
 Hokuto
 Honeycrisp TM *
 Honeygold
 Huanguan
 Huashuai
 Idared
 Iwakami
 Joburn
 Jonagold (Wilmuta)
 Jonagored
 Jonamac
 Kestrel
 Kogetsu
 Korallo
 Korona
 Kummer Cox
 Liberty
 Lodi
 Marubakatido
 McIntosh
 Blackmack
 Macspur
 Marshall McIntosh
 Summerland Red
 Melrose
 Mutsu
 Nebuta
 Newtown
 Norbil #1 & 2
 Norhey Improved
 Norjus
 Norland
 Norlove
 Northern Spy
 Nova EasyGro
 Novamac
 Nova Red
 Oberle
 Obragata *
 Orin
 Parkland
 Patterson
 Pinova
 Pioneer Mac TM *
 Priam
 Quinte
 Ace
 Bisbee
 Oregon Spur

Red Chief
 Red Melba
 Red Sentinel
 Scarlet
 Scarlet Sentinel TM
 Scotia
 Sekai-ichi (World #1)
 September Ruby
 Shamrock
 Shizuka
 Silken TM *
 Sinta
 SPA 440 (Nicola TM) *
 Spartan
 Spartan Summerland Spur
 Spigold
 State Fair
 Sumac
 Summerred
 Sunrise
 Sweet Sixteen
 Takane
 Tsugaru
 Vista Bella
 Wealthy
 Westland
 Wijcik
 Winter Banana
 Wolf River
 Yellow Transparent
CIDER APPLES
 Miki Life
 Bulmer's Norman
 Burgundy
 Calville Blanc
 Esopus Spitzenberg
 Muscadet De Dieppe
 Porters Perfection
 Winesap
CRAB APPLES
 Almey
 Amisk
 M.baccata
 columbaris
 rosthern
 nertchinsk
 Candied Apple
 Chestnut
 Crab No.3 TM
 Crab No.5 TM
 Coben
 Columbia
 Dartmouth
 Dolgo
 Echtermeyer
 Eleyi
 M.floribunda
 M.floribunda rosea
 Garry
 Hojer
 M. hupehensis
 Hyslop
 John Downie
 Kerr
 Liset
 Makamik
 Manchurian
 Pioneer Scarlet
 Purple Wave
 Profusion
 Radiant
 Red Splendor
 Rescue
 Royalty
 Rudolph
 Selkirk
 Simpson
 Spring Snow
 Thunderchild
 White Angel
 White Star
 Winter Gold
PLUMS
 Abundance
 Barraca
 Blireiana
 Blufre
 Bradshaw
 Brookgold
 Brookred
 Burbank
 Damson
 Early Crimea
 Early Golden
 Early Italian
 Formosa
 Friar
 Krikon Damson
 Late Italian
 Maple Leaf
 Merton
 Oneida
 Ozark Premier
 Peachplum

President
 Pitisin
 Red June
 Santa Rosa
 Toka
 Waneta
 Yakima
CHERRIES (SOOR)
 Cigany 7
 Cigany C404
 Crisana 15/10
 Early Richmond
 English Morello IR93
 Erdi Boteromo
 Meteor
 Montmorency
 North Star
 Pandey 279
 Pandey BB119
 Schattennorello
 Ujfehertoi Furtos
CHERRIES (SWEET)
 13ND770 (Stardust TM) *
 13S2009 (Staccato®) *
 13S2101 (Sovereign TM) *
 Compact Lambert
 Compact Stella
 Compact Van
 Cryall's Seedling
 Dawson
 Guigne d'Annonay
 Hedelfingen
 Knight's Bigarreau
 Kootenay Bay Lambert
 Lambert
 Lapins
 Rainier
 Salmo
 Sam
 Sandra Rose TM *
 Santina TM *
 Schneider's Spate Knorpelkirische
 Skeena TM *
 Sonne TM *
 Sparkle
 SPC 103 (Sentennial TM) *
 Stella
 Sumele (Satin TM) *
 Summit
 Sumieta (Sonata TM) *
 Summue (Cristalina TM) *
 Sumpaca (Celeste TM) *
 Sumste (Samba TM) *
 Sweetheart TM
 Sylvia
 Symphony TM *
 Van
 Venus
 Vernon
 Viva
CHERRIES (FLOWERING)
 Accolade
 Dropmore
 Kwanzan
 P. Cistena
 Pink Perfection
 Shirofugen
 Shubert Chokecherry
 Shirotae
 Ukon
APRICOTS
 Benmore TM
 Blenheim
 Early Blenheim
 Gabriel TM
 Goldcot
 Goldrich
 Harcot
 Hargrand
 Harlayne
 Harogem
 Harval
 Masco TM *
 Moorpark
 Paviot
 Perfection
 Rival
 Skaha
 Sundrop
 Sun Glo
 Tilton
 Veecot
 Velvaglio
 Vivagold
 Vulcan TM *
PEACHES
 An Nong Juicy (white flesh)
 Blake
 Coconut Ice TM *
 Cresthaven
 Earliglo
 Early Red Free
 Fairhaven
 Glohaven

Harbelle
 Harbinger
 Harbrite
 Harbrite
 Harcrest
 Harcored
 Harrow Diamond
 J.H. Hale
 Madison
 Newhaven
 Paul Friday Series TM
 PF - 1 TM *
 PF—7 TM *
 PF -12 TM *
 Redglobe
 Redtop
 Redhaven
 Redstar
 Redskin
 Reliance
 Scarlet O'Hara TM * (white flesh)
 Sha Zi Zao Sheng
 Springold
 Stellar Series
 Blushingstar TM *
 Risingstar TM *
 Tennessee Natural
 Velvet
 Veteran
 White Lady (white flesh)
 Zin Dai Jiu Bao
NECTARINES
 Crimson Gold
 Fantasia
 Firebrite
 Harcored
 Redgold
 Stark EarliBlaze
PEARS
 Abate Fetele
 Aristocrate
 Aurora
 Bartlett
 Benita
 Beurre d'Arijuou
 Bosc
 Butira Precoce Morettini
 Butira Rosata Morettini
 Clapp's Favorite *
 Concorde TM *
 Conference
 Doyenne de Comice
 Earlbrite
 Flemish Beauty
 Golden Spice
 Hardy
 Harrow Delight
 Harvest Queen
 Jules D'Airolles
 Kalle
 Luscious
 Maxine
 Napoca
 Old Home
 Packham's Triumph
 Red Clapp's Favorite
 Red Sensation Bartlett
 Regal Red Comice
 Reimer Red
 Russet Bartlett
 Seckel
 Sierra
 Spartlet
 Summercrisp
 Taylor's Gold TM *
ASIAN PEARS
 (Limited Supply)
 Ai-Ri-Rang
 Chojuro
 Doitsu
 Hokuno 4
 Hosui
 Mishirasu
 Nijisseiki (20th Century)
 Niitaka
 Ping Guo Li
 Seigyoku
 Seuri
 Ya Li
SEEDS
 Antonovka (apple)
 A-Cherry (cherry)
 Bailey (peach)
 Chui Lum Tao (peach)
 Siberian 'C' (peach)
 Tennessee Natural (peach)
 Tzim Pee Tao (peach)
 Zin Dai Jiu Bao (peach)
 Haggith (apricot)
 Old Home (pear)

Note: Apple & pear seed only available with advance notice.